

## US DOLLAR SUPPLEMENT TO THE UNILEVER SECOND QUARTER AND HALF YEAR RESULTS 2006

This document is a supplement to the Unilever second quarter and half year results 2006 and is prepared for reference purposes only, Unilever's reporting currency is the Euro. The income statement, statement of recognised income and expense, movements in equity and cash flow statement are translated at rates current in each period. These rates were €1 = US \$1.23 for the first six months of 2006 and €1 = US \$1.28 for the first six months of 2005. The balance sheet is translated at period-end rates of exchange. These were €1 = US \$1.27 at 1 July 2006, €1 = US \$1.18 at 31 December 2005 and €1 = US \$1.21 at 2 July 2005. Certain items in the income statement and statement of recognised income and expense, notably currency retranslation recognised on the disposal of businesses, will not reflect the result which would arise if the reporting currency were to be US dollar.

### INCOME STATEMENT

(unaudited)

Second Quarter				US \$ million	Half Year			
2006	2005	Increase/ (Decrease) Current Constant rates rates			2006	2005	Increase/ (Decrease) Current Constant rates rates	
<b>Continuing operations:</b>								
12 865	12 477	3%	3%	<b>Turnover</b>	24 345	23 966	2%	3%
1 802	1 489	21%	21%	<b>Operating profit</b>	3 500	3 216	9%	10%
(125)	(36)			After (charging)/crediting:				
48	(420)			Restructuring	(198)	(63)		
				Business disposals and impairments	191	(327)		
(143)	(190)			Net finance costs	(289)	(388)		
(22)	3			Finance income	83	129		
(138)	(178)			Finance costs	(398)	(482)		
17	(15)			Pensions and similar obligations	26	(35)		
21	11			Share in net profit/(loss) of joint ventures	43	24		
7	(9)			Share in net profit/(loss) of associates	7	(10)		
9	16			Other income from non-current investments	13	27		
1 696	1 317	29%	29%	<b>Profit before taxation</b>	3 274	2 869	14%	16%
(431)	(398)			Taxation	(803)	(757)		
1 265	919	38%	38%	<b>Net profit from continuing operations</b>	2 471	2 112	17%	19%
47	59			Net profit/(loss) from discontinued operations	117	149		
1 312	978	34%	34%	<b>Net profit for the period</b>	2 588	2 261	14%	17%
<b>Attributable to:</b>								
73	67			Minority interests	156	128		
1 239	911	36%	36%	Shareholders' equity	2 432	2 133	14%	16%
<b>Combined earnings per share</b>								
0.43	0.31	39%	38%	Total operations (Dollars)	0.84	0.73	16%	18%
0.42	0.30	39%	39%	Total operations – diluted (Dollars)	0.82	0.71	16%	18%
0.41	0.29	43%	42%	Continuing operations (Dollars)	0.80	0.68	18%	20%
0.41	0.28	44%	43%	Continuing operations – diluted (Dollars)	0.78	0.66	18%	21%

**STATEMENT OF RECOGNISED INCOME AND EXPENSE**

(unaudited)

US \$ million

	<b>Half Year</b>	
	<b>2006</b>	<b>2005</b>
Fair value gains/(losses) on financial instruments net of tax	7	15
Actuarial gains/(losses) on pension schemes net of tax	8	15
Currency retranslation gains/(losses) net of tax	255	(388)
<b>Net income/(expense) recognised directly in equity</b>	<b>270</b>	<b>(358)</b>
Net profit for the period	2 588	2 260
<b>Total recognised income and expense for the period</b>	<b>2 858</b>	<b>1 902</b>
<b>Attributable to:</b>		
Minority interests	156	148
Shareholders' equity	2 702	1 754

**MOVEMENTS IN EQUITY**

(unaudited)

US \$ million

	<b>Half Year</b>	
	<b>2006</b>	<b>2005</b>
Equity at 1 January	10 378	8 899
Total recognised income and expense for the period	2 858	1 902
Dividends	(1 557)	(1 574)
Conversion of preference shares	–	1 191
(Purchase)/sale of treasury stock	(16)	(368)
Share option credit	78	109
Dividends paid to minority shareholders	(118)	(136)
Currency retranslation gains/(losses) net of tax	55	(106)
Other movements in equity	6	–
<b>Equity at the end of the period</b>	<b>11 684</b>	<b>9 917</b>

**BALANCE SHEET**

(unaudited)

<b>US \$ million</b>	<b>As at 1 July 2006</b>	<b>As at 31 December 2005</b>	<b>As at 2 July 2005</b>
<b>Non-current assets</b>			
Goodwill and intangible assets	22 150	21 376	21 631
Property, plant and equipment	7 803	7 686	7 806
Pension asset for funded schemes in surplus	1 397	1 226	871
Deferred tax assets	1 867	2 017	1 975
Other non-current assets	1 359	1 269	1 504
<b>Total non-current assets</b>	<b>34 576</b>	<b>33 574</b>	<b>33 787</b>
<b>Assets held for sale</b>	<b>620</b>	<b>258</b>	<b>451</b>
<b>Current assets</b>			
Inventories	4 948	4 863	5 182
Trade and other current receivables	6 410	5 719	6 498
Other financial assets	377	396	450
Cash and cash equivalents	2 020	1 811	1 928
<b>Total current assets</b>	<b>13 755</b>	<b>12 789</b>	<b>14 058</b>
<b>Current liabilities</b>			
Borrowings due within one year	(7 549)	(7 036)	(9 083)
Trade payables and other current liabilities	(10 155)	(10 251)	(10 421)
Restructuring and other provisions	(632)	(762)	(1 189)
<b>Total current liabilities</b>	<b>(18 336)</b>	<b>(18 049)</b>	<b>(20 693)</b>
<b>Net current assets/(liabilities)</b>	<b>(4 581)</b>	<b>(5 260)</b>	<b>(6 635)</b>
<b>Total assets less current liabilities</b>	<b>30 615</b>	<b>28 572</b>	<b>27 603</b>
<b>Non-current liabilities</b>			
Borrowings due after one year	7 767	7 645	7 363
Pension liability for funded schemes in deficit	2 929	2 859	2 938
Pension liability for unfunded schemes	4 997	4 975	4 842
Restructuring and other provisions	995	866	443
Deferred tax liabilities	1 209	1 105	1 035
Other non-current liabilities	740	713	921
<b>Total non-current liabilities</b>	<b>18 637</b>	<b>18 163</b>	<b>17 542</b>
<b>Liabilities held for sale</b>	<b>294</b>	<b>31</b>	<b>144</b>
<b>Equity</b>			
Shareholders' equity	11 170	9 900	9 416
Minority interests	514	478	501
<b>Total equity</b>	<b>11 684</b>	<b>10 378</b>	<b>9 917</b>
<b>Total capital employed</b>	<b>30 615</b>	<b>28 572</b>	<b>27 603</b>

**CASH FLOW STATEMENT**

(unaudited)

US \$ million

	Half Year	
	2006	2005
<u>Operating activities</u>		
Cash flow from operating activities	2 329	2 724
Income tax paid	(535)	(995)
<b>Net cash flow from operating activities</b>	<b>1 794</b>	<b>1 729</b>
<u>Investing activities</u>		
Interest received	61	101
Net capital expenditure	(541)	(429)
Acquisitions and disposals	228	150
Other investing activities	56	383
<b>Net cash flow from/(used in) investing activities</b>	<b>(196)</b>	<b>205</b>
<u>Financing activities</u>		
Dividends paid on ordinary share capital	(1 468)	(1 400)
Interest and preference dividends paid	(342)	(467)
Change in borrowings and finance leases	60	419
Purchase of treasury stock	(17)	(366)
Other financing activities	(90)	(128)
<b>Net cash flow from/(used in) financing activities</b>	<b>(1 857)</b>	<b>(1 942)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(259)</b>	<b>(8)</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>1 498</b>	<b>1 921</b>
Effect of foreign exchange rate changes	443	(262)
<b>Cash and cash equivalents at the end of period</b>	<b>1 682</b>	<b>1 651</b>

**ANALYSIS OF NET DEBT**

(unaudited)

US \$ million	As at	As at
	1 July 2006	31 December 2005
Total borrowings	(15 316)	(14 681)
Borrowings due within one year	(7 549)	(7 036)
Borrowings due after one year	(7 767)	(7 645)
Cash and cash equivalents as per balance sheet	2 020	1 811
Cash and cash equivalents as per cash flow statement	1 682	1 498
Add bank overdrafts deducted therein	338	314
Less cash and cash equivalents in assets/liabilities held for sale	–	(1)
Other financial assets	377	396
Derivatives and finance leases included in other receivables and other liabilities	(233)	39
<b>Net debt</b>	<b>(13 152)</b>	<b>(12 435)</b>

**GEOGRAPHICAL ANALYSIS**

(unaudited)

**Continuing operations – Second Quarter**

US \$ million	Europe	Americas	Asia Africa	Total
<b>Turnover</b>				
2005	5 043	4 148	3 286	12 477
2006	5 022	4 366	3 477	12 865
Change	(0.4)%	5.3%	5.8%	3.1%
<b>Impact of:</b>				
Exchange rates	(0.5)%	2.4%	(1.6)%	0.1%
Acquisitions	0.0%	0.0%	0.0%	0.0%
Disposals	(0.9)%	(0.7)%	(1.1)%	(0.9)%
<b>Underlying sales growth</b>	1.0%	3.6%	8.7%	3.9%
Price	(0.2)%	1.6%	1.4%	0.8%
Volume	1.2%	1.9%	7.2%	3.0%
<b>Operating profit</b>				
2005	859	202	428	1 489
2006	678	698	426	1 802
Change current rates	(21.1)%	244.6%	(0.5)%	20.9%
Change constant rates	(21.0)%	237.5%	0.6%	20.8%
<b>Operating margin</b>				
2005	17.0%	4.9%	13.0%	11.9%
2006	13.5%	16.0%	12.3%	14.0%
Includes restructuring, business disposals and impairments				
2005	0.1%	(11.0)%	0.2%	(3.6)%
2006	(1.6)%	0.4%	(0.5)%	(0.6)%

**Continuing operations – Half Year**

US \$ million	Europe	Americas	Asia Africa	Total
<b>Turnover</b>				
2005	9 630	8 004	6 332	23 966
2006	9 201	8 481	6 663	24 345
Change	(4.5)%	6.0%	5.2%	1.6%
<b>Impact of:</b>				
Exchange rates	(3.8)%	3.2%	(1.8)%	(0.8)%
Acquisitions	0.0%	0.0%	0.0%	0.0%
Disposals	(1.0)%	(0.5)%	(1.1)%	(0.9)%
<b>Underlying sales growth</b>	0.3%	3.2%	8.3%	3.4%
Price	(0.4)%	1.5%	1.2%	0.7%
Volume	0.7%	1.7%	7.0%	2.7%
<b>Operating profit</b>				
2005	1 604	776	836	3 216
2006	1 379	1 300	821	3 500
Change current rates	(14.0)%	67.3%	(1.7)%	8.8%
Change constant rates	(10.7)%	60.7%	(0.2)%	9.8%
<b>Operating margin</b>				
2005	16.7%	9.7%	13.2%	13.4%
2006	15.0%	15.3%	12.3%	14.4%
Includes restructuring, business disposals and impairments				
2005	0.4%	(5.8)%	0.6%	(1.6)%
2006	(0.4)%	0.0%	0.5%	0.0%

**Operating profit of discontinued operations – Second Quarter**

US \$ million	Europe	Americas	Asia Africa	Total
2005	85	5	–	90
2006	73	–	–	73

**Operating profit of discontinued operations – Half Year**

US \$ million	Europe	Americas	Asia Africa	Total
2005	190	26	–	216
2006	171	–	–	171

**PRODUCT AREA ANALYSIS**

(unaudited)

**Continuing operations – Second Quarter**

US \$ million	Savoury, dressings and spreads	Ice cream and beverages	Foods	Personal care	Home care and other	Home and Personal Care	Total
<b>Turnover</b>							
2005	4 097	2 898	6 995	3 259	2 223	5 482	12 477
2006	4 194	2 947	7 141	3 470	2 254	5 724	12 865
Change	2.4%	1.7%	3.1%	6.5%	1.4%	4.4%	3.1%
<b>Impact of:</b>							
Exchange rates	0.7%	(0.9)%	1.0%	0.5%	0.3%	0.3%	0.1%
Acquisitions	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Disposals	(1.5)%	(0.4)%	(1.0)%	(1.1)%	(0.3)%	(0.7)%	(0.9)%
<b>Underlying sales growth</b>	3.2%	3.0%	3.1%	7.1%	1.4%	4.8%	3.9%
<b>Operating profit</b>							
2005	649	90	739	523	227	750	1 489
2006	584	476	1 060	568	174	742	1 802
Change current rates	(10.0)%	432.2%	43.5%	8.3%	(23.6)%	(1.3)%	20.9%
Change constant rates	(10.9)%	502.0%	45.3%	6.6%	(25.3)%	(3.0)%	20.8%
<b>Operating margin</b>							
2005	15.9%	3.1%	10.6%	16.1%	10.2%	13.7%	11.9%
2006	13.9%	16.1%	14.8%	16.4%	7.7%	12.9%	14.0%

**Continuing operations – Half Year**

US \$ million	Savoury, dressings and spreads	Ice cream and beverages	Foods	Personal care	Home care and other	Home and Personal Care	Total
<b>Turnover</b>							
2005	8 330	4 854	13 184	6 370	4 412	10 782	23 966
2006	8 287	4 909	13 196	6 723	4 426	11 149	24 345
Change	(0.5)%	1.2%	0.1%	5.5%	0.3%	3.4%	1.6%
<b>Impact of:</b>							
Exchange rates	(1.4)%	(1.3)%	(1.5)%	0.0%	(0.7)%	(0.3)%	(0.8)%
Acquisitions	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%
Disposals	(1.5)%	(0.3)%	(1.0)%	(0.8)%	(0.5)%	(0.7)%	(0.9)%
<b>Underlying sales growth</b>	2.5%	2.8%	2.6%	6.4%	1.4%	4.4%	3.4%
<b>Operating profit</b>							
2005	1 392	251	1 643	1 092	481	1 573	3 216
2006	1 275	670	1 945	1 168	387	1 555	3 500
Change current rates	(8.4)%	167.2%	18.4%	6.9%	(19.6)%	(1.2)%	8.8%
Change constant rates	(6.5)%	179.2%	21.3%	5.9%	(20.0)%	(2.0)%	9.8%
<b>Operating margin</b>							
2005	16.7%	5.2%	12.5%	17.1%	10.9%	14.6%	13.4%
2006	15.4%	13.6%	14.7%	17.4%	8.7%	13.9%	14.4%

**EARNINGS PER SHARE FOR TOTAL OPERATIONS IN US DOLLARS FOR THE HALF YEAR**

	<u>2006</u>	<u>2005</u>
<b>Combined EPS</b>		
	Thousands of units	
Average number of combined share units	2 881 632	2 922 018
	US \$ million	
Net profit attributable to shareholders' equity	2 431	2 132
Combined EPS (Dollars)	0.84	0.73
<b>Combined EPS – Diluted</b>		
	Thousands of units	
Adjusted average number of combined share units	2 966 729	3 019 830
	US \$ million	
Adjusted net profit attributable to shareholders' equity	2 431	2 136
Combined EPS – diluted (Dollars)	0.82	0.71